

# Corporate Briefing Session

FY-24

2024

2023





# OVERVIEW

Murree Brewery Company Ltd (MBCL) was incorporated under the repealed Indian Companies Act (now the Companies Act, 2017) in 1860 as a public limited Company in Pakistan.

The Company is principally engaged in the manufacturing of alcoholic beer, Pakistan Made Foreign Liquor (PMFL), non-alcoholic beer, aerated water (non-alcoholic products), juices and food products, mineral water, glass bottles and jars. The Company is presently operating three division namely Liquor, Tops and Glass to carry out principal activities.





# BUSINESS SEGMENTS



LIQUOR



GLASS



TOPS & MURREE SPARKLETTS





## Silo for Barley/Malt Storage (630 M.Tons)

Silo is equipped with temperature monitoring system with aeration to provide controlled environment inside the silo, shielding grains from extreme temperature changes and safeguarding grain quality. Fully automatic grain handling system also installed for smooth transportation of grain to malt house.

## On-Grid Solar System (120 KW)

In addition to annual production of approx. 165,000 units of electricity, the system will have following environmental benefits:

- Reduction of 150 metric tons of CO2 emissions annually
- Reduction of 75 metric tons of Coal consumption annually
- Equivalent to 7,000 trees plantation every year



## **New PET Line**

High speed filling line for PET bottle with speed 30,000 BPH @300ml, 500ml

Expected to be installed before coming season, new line will add 42,000 cases to our existing production capacity per day to meet ever growing sales demand of NAP

## **Ammonia Compressor**

Previous high speed PET line (Purchased in 2021) with flow rate of 18,000 L/H and having high temperature filling technology was designed to fit in existing refrigeration capacity i.e. Ammonia Screw Compressor.

New line having same high temperature filling technology, as compared to low temperature filling with Carbo Coolers, needs another ammonia compressor with low refrigeration capacity as compared to existing installed high capacity ammonia compressor.

New Ammonia Screw Compressor will be installed in synchronization with existing compressor to efficiently utilize refrigeration capacity thus reducing energy cost.



# MURREE GLASS 130 TPD FURNACE PROJECT

## HIGHLIGHTS

- INCREASED GLASS MELTING CAPACITY BY 16% (FROM 112 TPD TO 130 TPD)
- PROJECT STATUS:
  - Civil Works Completed.
  - Steel Structure Erection Phase Started.
  - Refractories/ Furnace Blocks shipment in transit from Chinese Suppliers.
- BENEFITS:
  - State of the Art Technology with Fuel Saving and Emission Control.
  - Expanded Product Offering – increase in market share.
  - Uninterrupted Supply to Sister Divisions with regard to increasing demand.
- Completion Time:
  - Targeted Completion Time is Sep 2025

## CIVIL WORKS



## STEEL STRUCTURE





# KEY STRATEGIC AND OPERATIONAL DEVELOPEMENT

- New Bottled Drinking Water Filling Line (24,000 BPH) from M/s Best Crown China.
- The plant have the high capacity of production with Reverse Osmosis System of 20 Ton per Hour.
- **Family Size Fruit Drink.**
- The addition of 2 Ltr Juice Line with 2,000 Bottles per hour Capacity in Tops Tetrapack Hattar.



# CHALLENGES

- Political instability.
- Super tax.
- Imposition of uncertain taxes and duties.
- Continuous increase in energy cost.
- Dependence on Punjab Excise for ex-factory price fixation.
- Disturbance in supply chain due to protest / road blockage
- The Company contributed a sum of Rs. 9,705 million (previous year Rs. 6,692 million) to the Government exchequer.





# FINANCIAL PERFORMANCE INDICATORS

Rs. In Mn

2024  
2023

5,587  
3,505

Change %



2024  
2023

2,621  
1,274

Change %



Gross  
profit

Net  
Profit

EPS  
(Rs. Per share)

2024  
2023

94.76  
46.04

Change %

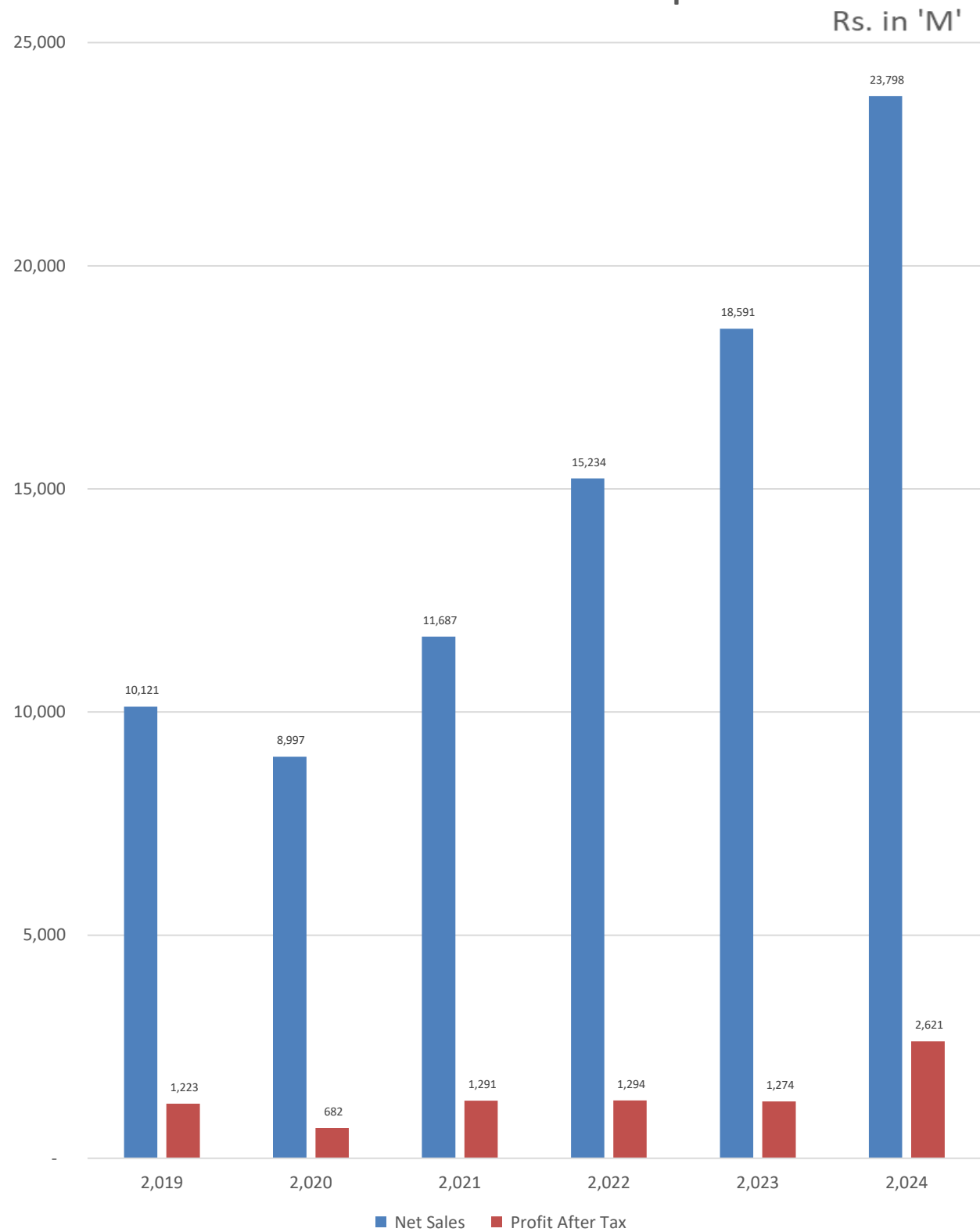




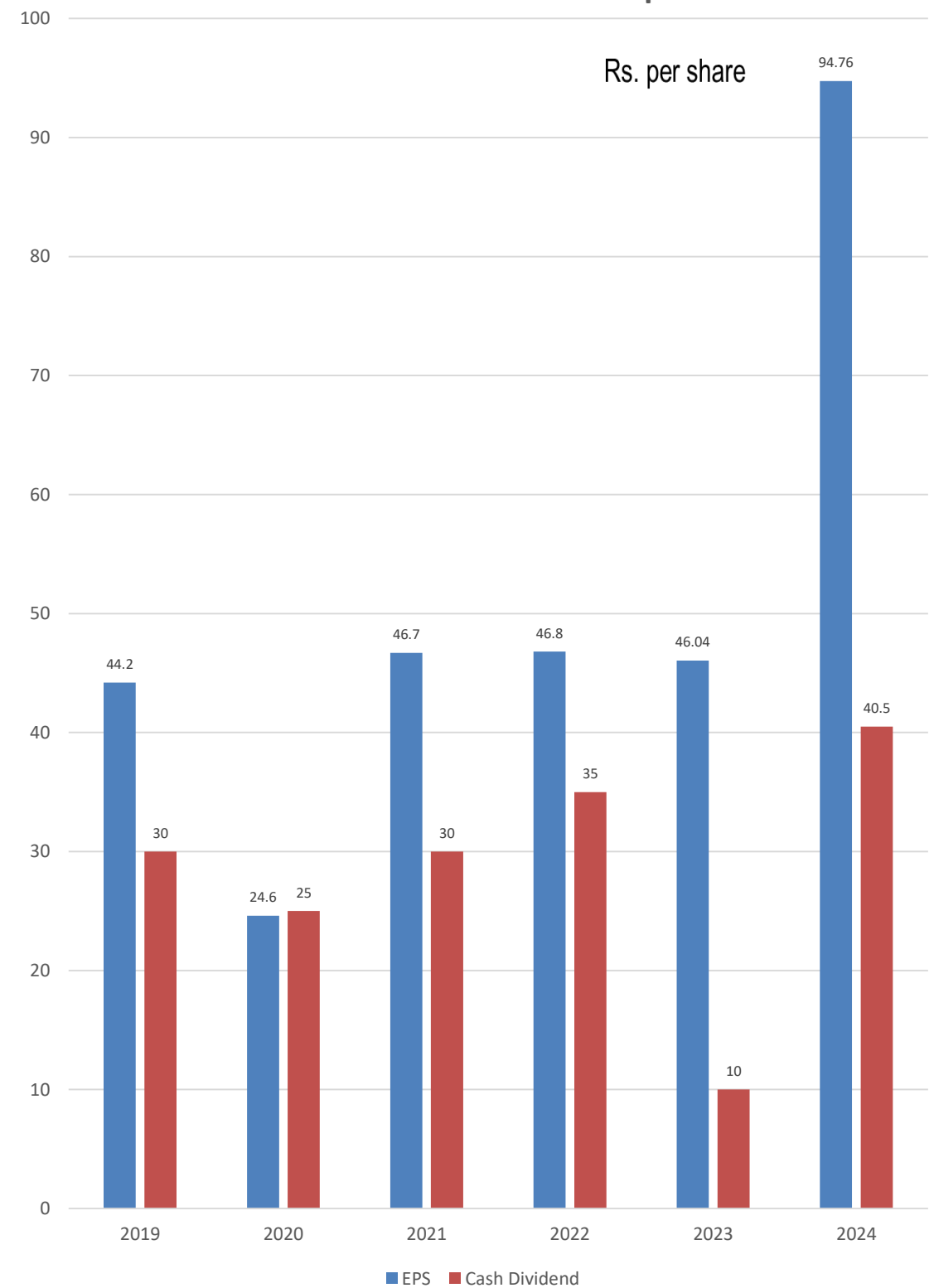
# FINANCIAL PERFORMANCE INDICATORS



### Net Sales Vs Profit after Tax Comparison



### EPS vs Cash Dividend Comparison









The year 2023-24 was a very challenging one with an unpredictable political and economic environment. For the coming year, the Company envisages a gradual improvement, but is prepared for uncertainties & risks to business. Energy pricing, inflation, security situation and currency stability will be key to the Company's performance. As in previous years, the management will continue to dynamically assess such risks and to minimize their impact on its profitability.



# QUESTION AND ANSWER SESSION





Thank  
you