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VISION STATEMENT

Our office is in the market

MISSION STATEMENT

We the people of Murree Brewery Co. make personal commitment to first understand our customers' requirement then to meet & exceed their expectations, by performing the correct tasks on time and every time through:

C ontinuous improvement

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A lignment of our missions & goals

 ${f R}$ esponsibility and respect of our jobs and each other

E ducate one another

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ESTABLISHED 1860

CORPORATE INFORMATION

BOARD OF DIRECTORS

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Chairman Mr. Khurram Muzaffar

Chief Executive Officer Mr. Isphanyar M. Bhandara

Directors

Ch. Mueen Afzal

Mr. Aamir H. Sherazi

Mrs. Goshi M. Bhandara

Lt. Gen (R) Zarrar Azim

Mr. Osman Khalid Waheed

PRINCIPAL OFFICERS

Company Secretary Mr. M. Zaffar Iqbal
Chief Financial Officer Mr. Mazhar Iqbal

Head Internal Audit Mr. Malik Saqib Gul Nawaz
General Manager (Brewery Division) Mr. Mohammad Javed
Business Manager (Murree Glass) Mr. Arshad Zaheer

Factory Manager (Murree Sparkletts) Mr. Fayyaz Ahmad

AUDIT COMMITTEE Lt. Gen ® Zarrar Azim (Chairman)
Ch. Mueen Afzal (Member)

Mrs. Goshi M. Bhandara (Member)
Mr. Khurram Muzaffar (Member)

HUMAN RESOURCE AND

REMUNERATION COMMITTEE

Ch. Mueen Afzal (Chairman)

Mrs. Goshi M. Bhandara (Member)

Mr. Khurram Muzaffar (Member)

AUDITORS PRINCIPAL BANKERS

M/s KPMG Taseer Hadi & Co.

Chartered Accountants.

Standard Chartered Bank, Islamabad

6th Floor, State Life Bldg,

National Bank of Pakistan, Rawalpindi / Hattar

Jinnah Avenue, Islamabad. Bank Alfalah Ltd, Rawalpindi The Bank of Khyber, Hattar.

Allied Bank Ltd, Rwp /Lhr /Gujranw/F.Abad / Multan Sahiwal / Murree / Sargodha

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ESTABLISHED 1860

CORPORATE INFORMATION

REGISTERED OFFICE

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Murree Brewery Company Limited National Park Road, Rawalpindi Tel: 051-5567041-47, Fax: 051-5584420.

E-mail: <u>murreebrewery@cyber.net.pk</u> murbr@cyber.net.pk

Website: www.murreebrewery.com

FACTORIES

- (1) Murree Brewery Company Limited
 National Park Road, Rawalpindi
 Tel: 051-5567041-47, Fax 051-5584420
- (a) Tops Food & Beverages.
 National Park Road, Rawalpindi
 Tel: 051-5567041-47, Fax 051-5565461
 - (b) Plot No. 14/1, Phase III, Industrial Estate, Hattar, District Haripur (K.P.K.) Tel: 0995-617013, 617493, 617494
- (3) <u>Murree Sparkletts</u>
 Plot, No. 10/2, Phase-III, Industrial Estate,
 Hattar, **District Haripur** (K.P.K.)
- (4) Murree Glass
 Plot No. 24, Phase III, Industrial Estate,
 Hattar. District Haripur (K.P.K.)
 Tel: 0995-617233. Fax: 0995-617188

DISTRIBUTION OFFICES

- (i) Tops Food & Beverages, 121/3, Industrial Estate, Kot Lakhpat, Lahore. (Tel: 042-5117501)
- (ii) Aziz Chowk Pindi Bypass,
 Galla Sonica Industry,
 G.T Road, Gujranwala (Tele: 055-3891571)
- (iii) Mansoora Abad Near Sant Sing Railway Gate Jumra Road, Faisalabad Tele: (041-8522182 & 2420580)

- (iv) Mohallah Noorpura, Bahawalpur Bypass Road, Multan Ph: 061-4232964 Mob: 0313-7313234
- (v) 164/B, Near Winter Time, Small Industries Estate, **Sahiwal** Mob: 0335-5611125 0321-6954001
- (vi) Ratti Gali, Ayoubia Road, **Murree** Mob: 0335-5111047
- (vii) Plot No. 28-B Small Industrial Estate Opp. Siddique Kantawala Main Lahore Road, **Sargodha**

LEGAL ADVISORS

- (I) Hamid Law Associates, 409-410, Alfalah Building, Shahrah-e-Quaid-e-Azam, Lahore. Tel: 042-6301801)
- (ii) Mr. Umer Abdullah (Advocate) Chaudhary Law Associates Advocate High Court Flats No. 5 & 6, 1st Floor, MICCOP Centre, 1. Mozang Road, Lahore. Cell # 0300-8430877-0345-8412222

TAX ADVISOR

Naseem Zafar Associates 16-A, First Floor, Sadiq Plaza, 69-Shahrah-e-Quaid-e-Azam, Lahore. Tel: 042-6360275-6

DIRECTORS' REPORT TO THE SHAREHOLDERS

The Directors present their report alongwith un-audited financial statements for the third quarter and nine months to 31st March, 2016.

A brief review of the Company's performance for the period against the corresponding period of the last year is as follows:-

Turnover
 Gross profit
 Rs.1,618million increased by
 Operating profit
 Profit before tax
 Profit after tax
 Earning per share was Rs.36.97 against Rs.35.23 in the previous year.

Although there has been a substantial increase in turnover there has been a decrease in profit before tax and a small increase in profit after tax.

The main factors affecting the results for the 9 months group profit are

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- The Collective Bargaining Agent (CBA) settlement for two years from 1st July 2015 which increased administrative, manufacturing and distribution costs in all divisions.
- 2. Still Head Duty imposed by the Punjab Government from 1st July, 2015 on exports of alcoholic products to other provinces mentioned in detail in the company's Annual Report 2015 affecting the liquor division continues in force reducing nine months quantitative sales. There is no such duty on exports of alcoholic products to other provinces on the breweries in Sindh and Baluchistan. Our legal advisors have stated the company has a very strong case for relief. A writ petition has been filed in the Lahore High Court and representations have been made at the highest level to the Punjab Government.

Additionally there is a contingent liability on the imposition of Gas Development Infrastructure Cess (GIDC) by the Federal Government along with other organizations the most recent being the textile sector in Pakistan. The Islamabad High Court has ordered a stay on the imposition of the cess and the company expects a ruling in its favour. The liability amounts to Rs.103.4million upto 31st March, 2016 which has not been charged in the accounts.

The result of both these cases are awaited.

DIRECTORS' REPORT TO THE SHAREHOLDERS

The new furnace went in to production in August 2015 and produces about 34 metric tons of additional glass per day and we have executed many orders for outside parties. This investment of nearly Rs.500million has an excellent payout.

Tops Division

There has been a marginal reduction in the loss by the increase in sales in the third quarter.

Out look

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Efforts are continuing to increase sales, control costs to optimize the profitability of the company. Discriminatory taxes such as the Still Head Duty imposed by the Punjab Government adversely affect the company's profitability and give an unfair advantage to our competitors in Sindh and Baluchistan. Such taxes coupled with terrorism across the country and energy shortages discourage foreign inflows of capital and can also dissuade local businesses from incurring additional investments.

The Board would like to express its appreciation for the commitment and hard work of all employees support of our customers, stakeholders and Government departments in our operations.

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Rawalpindi Date: 25th April, 2016

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CONDENSED INTERIM BALANCE SHEET AS AT 31 MARCH 2016

| 30 June 2015 (Audited) (Rs. '000) | | 3,898,900 272,274 7,516 | 20,473 | | 87.212 994,816 24,383 37,943 62,179 43,873 16,270 3,013,619 4,280,295 | 8,479,458 |
|---|--|--|---|----------------------------------|--|-----------|
| 31 March 2016 (Un-audited) (Rs. '000) | | 3,872,795 272,275 8,570 | 22,275 4,175,915 | | 110,897 1,496,300 95,598 151,606 111,028 191,557 2,877,168 5,063,456 | 9,239,370 |
| Note | | 9 po | | | isidered good | |
| NON - CURRENT ASSETS | | Property, plant and equipment Investment property Long term advances - considered good | Long term deposits | CURRENT ASSETS | Stores, spares parts and loose tools Stock in rade debts - unsecured Trade debts - unsecured Advances and other receivables - considered good Short term prepayments Short term investments Advance income tax Cash and bank belances | |
| 30 June 2015 (Audited) (Rs. '000) | 300,000 | 230,530 | 20,000 327,042 4,193,571 4,571,294 4,801,824 | 2,605,931 | 113.042 106.073 219,115 1360 830.068 21.160 | 8,479,458 |
| 31 March 2016 (Un-audited) (Rs. '000) | 300,000 | 30,530 | 20,000 327,042 4,852,484 5,230,207 5,460,737 | 2,597,675 | 7,117 170,528 101,210 278,856 1,265 900,837 | 9,239,370 |
| Note SHARE CAPITAL AND RESERVES | Authorized Capital This represents 30,000,000 ordinary shares of Rs. 104-each. | Share capital Reserves: Capital reserve | Contingency reserve General reserve Unappropriated profit SURPLUS ON REVALUATION OF PROPERTY, | PLANT AND EQUIPMENT - net of tax | NON - CURRENT LIABILITIES Liabilities against assets subject to finance lease Deferred liabilities staff retirement benefits Deferred taxation CURRENT LIABILITIES Current portion of liabilities against assets subject to finance lease Trade and other payables: Provision for taxation - net | |

CONTINGENCIES AND COMMITMENTS

The amexed notes form an integral part of this condensed interim financial information.

This condensed interim financial information is being signed by two directors as the chief executive officer is out of country at the time of its approval.

DIRECTOR

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MURREE BREWERY

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

 Liquor Division
 Glass Division

 Quarter ended
 Nime months ended
 Quarter ended
 Nime months ended

 31 Mar 16
 31 Mar 15
 31 Mar 15
 31 Mar 15
 31 Mar 15
 31 Mar 15

 (Rs. '000)
 (Rs. '000)
 (Rs. '000)
 (Rs. '000)
 (Rs. '000)
 (Rs. '000)

| 1,963,864 | 1,575,362 | 5,351,747 | 4,502,415 | 61,935 | | 103,418 | |
|-----------|-----------|-------------|-------------|---------|---------|----------|---------|
| 82,824 | 866'09 | 285,193 | 215,969 | 287,363 | 229,551 | 667,939 | 719,665 |
| 2,046,688 | 1,636,360 | 5,636,940 | 4,718,384 | 349,297 | 229,551 | 771,356 | 719,665 |
| (802,997) | (485,837) | (2,135,407) | (1,367,142) | (0000) | ٠ | (15,027) | i |
| 1,243,690 | 1,150,523 | 3,501,532 | 3,351,242 | 340,298 | 229,551 | 756,330 | 719,665 |

Less: Duties and taxes

COST OF SALES

Third party Inter divisional

Third party sales - net Inter divisional sales

TURNOVER

| (507,925) | (558,438) | (1,719,525) | (1,547,031) | (204,190) | (131,547) | (457,215) | (417,939) |
|-----------|-----------|-------------|-------------|-----------|-----------|-----------|-----------|
| (285,874) | (229,924) | (668,102) | (716,223) | • | • | • | • |
| (793,800) | (788,362) | (2,387,628) | (2,263,254) | (204,190) | (131,547) | (457,215) | (417,939) |
| 449,891 | 362,161 | 1,113,905 | 1,087,988 | 136,107 | 68,002 | 299,114 | 301,727 |

| (19,931) | (27,725) | (1609) | (11,383) | (294,176) | (317,786) | (95,401) | (109,149) |
|----------|----------|---------|----------|-----------|-----------|----------|-----------|
| (31) | (155) | (5) | (80) | (1,837) | (521) | (357) | (237) |
| (17,467) | (23,414) | (5,375) | (6,189) | (123,215) | (141,472) | (41,836) | (49,017) |
| (2,43 | (4,156) | (111) | (2,114) | (169,124) | (175,794) | (53,208) | (29,896) |

Administrative expenses

Finance cost

GROSS PROFIT
Distribution cost

Other expenses

Other operating income

NET PROFIT BEFORE TAXATION

TAXATION

- Current year - Deferred NET PROFIT AFTER TAXATION

EARNINGS PER SHARE - BASIC AND DILUTED (Rupees) - Note 9

The annexed notes form an integral part of this condensed interim financial information.
This condensed interim financial information is being signed by two directors as the chief executive officer is out of country at the time of its approval.

DIRECTOR

COMPANY LIMITED

FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

| | Tops I | Tops Division | | | M | MBC | |
|----------|-----------|---------------|-----------|---|-----------|------------|------------|
| Quarter | ended | Nine mont | hs ended | Quarter | ended | Nine mor | ths ended |
| 1 Mar 16 | 31 Mar 15 | 31 Mar 16 | 31 Mar 15 | 6 31 Mar 15 31 Mar 16 31 Mar 15 31 Mar 16 31 Mar 15 | 31 Mar 15 | 31 Mar 16 | 31 Mar 15 |
| (D) (D) | (Do 1000) | (Do 1000) | (Do 1000) | (Do. 1000) | (Do 1000) | (Do. 1000) | (Do: 1000) |

| 452,477 | 367,768 | 1,449,140 | 1,159,064 | 2,478,276 | 1,943,131 | 6,904,305 | 5,661,480 |
|----------|----------|-----------|-----------|-----------|-----------|-------------|-------------|
| 6,903 | 9,512 | 20,126 | 25,575 | • | • | | • |
| 459,380 | 377,280 | 1,469,266 | 1,184,639 | 2,478,276 | 1,943,131 | 6,904,305 | 5,661,480 |
| (98,491) | (78,792) | (319,231) | (246,389) | (910,488) | (564,628) | (2,469,665) | (1,613,530) |
| 360,889 | 298.488 | 1.150.035 | 938.250 | | 1,378,502 | 4,434,640 | 4.047.949 |

| (197,115) | (176,914) | (639,295) | (539,207) | (909,231) | (866,899) | (2,816,036) | (2,504,177) |
|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|
| (91,215) | (70,137) | (305,155) | (244,986) | • | | • | • |
| (288,330) | (247,051) | (944,450) | (784,193) | (909,231) | (866,899) | (2,816,036) | (2,504,177) |
| 72,558 | 51,437 | 205,584 | 154,057 | 658,557 | 511,604 | 1,618,604 | 1,543,773 |

| (56,151) | (36,281) | (164,919) | (114,499) | (118,160) | (90,200) | (344,868) | (286,056) |
|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|
| (16,024) | (11,247) | (44,400) | (36,061) | (74,230) | (58,458) | (209,286) | (176,743) |
| (16) | (51) | (317) | (148) | (408) | (414) | (993) | (2,017) |
| (72,266) | (47,580) | (209,636) | (150,709) | (192,798) | (149,072) | (555,147) | (464,816) |
| 293 | 3,858 | (4,051) | 3,349 | 465,759 | 362,532 | 1,063,457 | 1,078,957 |

| (80,245) | 194,527 | 1,193,239 |
|----------|---------|-----------|
| (76,087) | 162,316 | 1,149,686 |
| (29,100) | 58,050 | 391,482 |
| (34,947) | 61,005 | 491,817 |

| (401,805) 20,803 | (381,002) | 812,237 |
|---------------------|-----------|---------|
| (302,182) | (297,319) | 852,366 |
| (131,200) | (124,673) | 566,809 |
| (140,692) | (136,102) | 355,714 |

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CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

| | Quarter ended 31 Mar 16 (Rs. '000) | Quarter ended 31 Mar 15 (Rs. '000) | Nine months ended 31 Mar 16 (Rs. '000) | Nine months ended 31 Mar 15 (Rs. '000) | |
|---|---|---|---|---|--|
| Profit after tax | 355,714 | 266,809 | 852,366 | 812,237 | |
| Other comprehensive income for the period | | | | | |
| Experience adjustments on | | | | | |
| defined benefit obligation | (24,697) | (3,292) | (74,091) | (46,564) | |
| Tax effect on experience adjustments | 7,409 | 221 | 22,227 | 15,366 | |
| Total other comprehensive income | (17,288) | (3,071) | (51,864) | (31,198) | |
| Total comprehensive income for the period | 338,426 | 263,738 | 800,502 | 781,039 | |

The annexed notes form an integral part of this condensed interim financial information.

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DIRECTOR

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CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

| | 31 MAR 16 (Rs. '000) | 31 MAR 15 (Rs. '000) |
|--|-------------------------|-------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES Net profit before tax | 1,149,686 | 1,193,239 |
| Adjustment for: | | |
| Depreciation | 174,360 | 126,485 |
| Provision for staff retirement benefits | 15,553 | 24,217 |
| Profit on deposits | (115,034) | (143,996) |
| Dividend income | (7) | (3) |
| Finance cost | (993) | 2,017 |
| Unrealised gain on re-measurement of available for sale securities | (563) | (2,723) |
| Gain on disposal of Short term Investment | (95) | - |
| (Profit)/Loss on disposal of property, plant and equipment | 9,854 | (1,757) |
| | 83,076 | 4,239 |
| Operating profit before working capital changes | 1,232,762 | 1,197,478 |
| (Increase)/decrease: | | |
| Increase in stores, spares and loose tools | (23,685) | (3,901) |
| Increase in stock in trade | (501,484) | (240,267) |
| Increase in trade debts | (71,215) | (11,213) |
| Increase in advances, receivables and prepayments | (80,219) | (5,407) |
| Increase in current liabilities | 63,757 | (42,511) |
| | (612,846) | (303,299) |
| | 619,916 | 894,180 |
| Finance cost paid | 993 | (1,841) |
| Staff retirement benefits paid | (9,931) | (10,991) |
| Income tax paid | (504,629) | (444,466) |
| NET CASH (USED IN) OPERATING ACTIVITIES | 106,349 | 436,882 |
| CASH FLOW FROM INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | (155,394) | (289,184) |
| Purchase of Short term Investment | (81,000) | (7,078) |
| Proceeds of Short term Investment | 15,700 | - |
| Proceeds of property, plant and equipment | 4,618 | 3,678 |
| Long term deposits and advances | (2,856) | (3,500) |
| Dividend Received | 7 | 3 |
| Profit on deposits/dividend income | 104,333 | 129,687 |
| NET CASH (USED IN)/GENERATED FROM INVESTING ACTIVITIES | (114,592) | (166,394) |
| INVESTING ACTIVITIES | (114,392) | (100,394) |
| CASH FLOW FROM FINANCING ACTIVITIES | (2.002) | (1.00=1 |
| Re-payment of finance leases | (2,093) | (1,937) |
| Dividend paid | (126,115) | (116,976) |
| NET CASH USED IN FINANCING ACTIVITIES | (128,208) | (118,913) |
| Net increase in cash and cash equivalents | (136,451) | 151,575 |
| Cash and cash equivalents at beginning of the period | 3,013,619 | 2,524,830 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD | 2,877,168 | 2,676,405 |

The annexed notes form an integral part of this condensed interim financial information.

DIRECTOR

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CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NIME MONTHS PERIOD ENDED 31 MARCH 2016

| | Share capital (Rs. '000) | Capital reserve (Rs. '000) | Contingency reserve (Rs. '000) | General reserve (Rs. '000) | Unappropriated profit (Rs. '000) | Total equity (Rs. '000) |
|---|--------------------------------|----------------------------------|--------------------------------------|----------------------------------|--|-------------------------------|
| Balance at 01 July 2014 - as previously reported | 230,530 | 30,681 | 20,000 | 327,042 | 3,290,048 | 3,898,301 |
| Total comprehensive income for the Nine months period ended 31 March 2015 | - | - | - | - | 781,039 | 781,039 |
| Surplus on revaluation of property, plant and equipment realized through depreciation for the period - net of deferred tax | - | - | - | - | 32,439 | 32,439 |
| Transaction with owners, recorded directly in equity Final dividend for the year ended 30 June 2014 (Rs. 6.0 per share) | - | - | - | - | (138,318) | (138,318) |
| Balance as at 31 March 2015 | 230,530 | 30,681 | 20,000 | 327,042 | 3,965,208 | 4,573,461 |
| Balance at 01 July 2015 - as previously reported Total comprehensive income | 230,530 | 30,681 | 20,000 | 327,042 | 4,193,571 | 4,801,824 |
| for the Nine months period ended 31 March 2016 | - | - | - | - | 800,502 | 800,502 |
| Surplus on revaluation of property, plant and equipment realized through depreciation for the period - net of deferred tax | - | - | - | - | 8,256 | 8,256 |
| Transaction with owners, recorded directly in equity Final dividend for the year ended 30 June 2015 (Rs. 6.5 per share) | - | - | - | - | (149,845) | (149,845) |
| Balance as at 31 March 2016 | 230,530 | 30,681 | 20,000 | 327,042 | 4,852,484 | 5,460,737 |

The annexed notes form an integral part of this condensed interim financial information.

DIRECTOR

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NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

1 STATUS AND NATURE OF OPERATIONS

Murree Brewery Company Limited ("the Company") was incorporated under the repealed Indian Companies Act (now the Companies Ordinance, 1984) in February 1861 as a public limited Company in Pakistan. Previously, the shares of the Company were quoted on Karachi, Lahore and Islamabad stock exchanges of Pakistan. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the Company are now quoted on Pakistan Stock Exchange. The registered office of the Company is situated at National Park Road in Rawalpindi. The Company is principally engaged in the manufacturing of alcoholic beer, non alcoholic beer, Pakistan Made Foreign Liquor (P.M.F.L.), juices in tetra packs in Rawalpindi and food products, juices, mineral water, glass bottles and jars in Hattar. The Company is presently operating three divisions namely Liquor Division, Tops Division and Glass Division to carry out its principal activities.

2 BASIS OF PREPARATION

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- 2.1 This condensed interim financial information of the Company for the nine months period ended 31 March 2016 has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in this condensed interim financial information do not include the information that reported for full annual audited financial statements and should therefore be read in conjunction with the annual audited financial statements for the year ended 30 June 2015. Comparative balance sheet is extracted from the annual audited financial statements as of 30 June 2014, whereas comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity are stated from unaudited condensed interim financial information for the nine months period ended 31 March 2015.
- 2.2 This condensed interim financial information is unaudited and is being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Pakistan Stock Exchange Limited.
- 2.3 Except for note 3.1, the accounting policies, significant judgments made in the application of accounting policies, key sources of estimations and the methods of computation adopted in preparation of this condensed interim financial information and financial risk management policy are the same as those applied in preparation of annual audited financial statements for the year ended 30 June 2015. IFRS 13 'Fair Value Measurement' became effective for the financial periods beginning on or after 1 January 2015. The effects of IFRS 13 'Fair Value Measurement' are disclosed in Note 3.1 and 11 of these condensed financial information.

3 STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 January 2016 and are not expected to have any significant effect on condensed interim financial information of the Company:

- IAS 38 'Intangible Assets' (effective 01 January 2016)
- IAS 16 'Property, Plant and Equipment' (effective 01 January 2016)
- IAS 27 'Separate Financial Statement' (effective 01 January 2016)
- IAS 28 'Investments in Associates and Joint Ventures' (effective 01 January 2016)
- Amendments to IAS 41 'Agriculture' (effective 01 January 2016)

Amendments to following standards as annual improvements cycle of 2012-2014. Most amendments will apply

- IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations'
- IFRS 7 'Financial Instruments- Disclosures'
- IAS 19 'Employee Benefits'
- IAS 34 'Interim Financial Reporting'

The above amendments are not likely to impact on Company's financial statements.

3.1 IFRS 13 Fair Value Measurement, consolidates the guidance on how to measure fair value, which was spread across various IFRS, into one comprehensive standard. It introduces the use of an exit price, as well as extensive disclosure requirements, particularly the inclusion of non-financial instruments into the fair value hierarchy. The application of IFRS 13 does not have an impact on the financial statements of the Company's except certain additional disclosures.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

4 CONTINGENCIES AND COMMITMENTS

There is no change in the contingencies and commitments of the Company as disclosed in the financial statements for the year ended 30 June 2015, except the following:

Contingencies:

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- **4.1** The Company is contingently liable in respect of guarantees amounting to Rs. 47.03 million (30 June, 2015; Rs. 58.3 million) issued by banks on behalf of the Company in normal course of business.
- **4.2** Regarding Gas Infrastructure Development Cess (GIDC) the unpaid amount up to 31 March 2016 is Rs. 103.41 million (30 June 2015: Rs. 76 million), for details note # 12.2 to the financial statements for the year ended 30 June 2015 is referred.
- 4.3 Regarding the taxation, note 13 of this financial information is referred.

Commitments:

- **4.4** The Company has opened Letters of Credit for the import of machinery and inventory items valuing approximately Rs. 83.266 million (30 June 2015: Rs. 92.6 million).
- 4.5 The Company's capital commitments as at 31 March 2015 amounts to Rs. 3.89 million (30 June 2015: Rs. 7.6 million)

| | N. c | Nine months ended 31 March 2016 (Un-audited) | Year ended 30 June 2015 (Audited) |
|---|-----------|---|---|
| 5 PROPERTY, PLANT AND EQUIPMENT | Note | (Rs. '000) | (Rs. '000) |
| | | | |
| Opening balance | | 3,898,900 | 3,708,169 |
| Additions during the period / year | 5.1 & 5.2 | 164,909 | 372,627 |
| | | 4,063,809 | 4,080,796 |
| Disposals/Write offs during the period / year at book value | | 16,654 | 22,409 |
| Depreciation charged during the period / year | 5.2 | 174,360 | 159,487 |
| | | 191,014 | 181,896 |
| | | 3,872,795 | 3,898,900 |
| 5.1 Additions during the period / year: | | | |
| Land | | - | 40,036 |
| Buildings | | 51,623 | 12,702 |
| Plant and machinery | | 485,691 | 97,607 |
| Furniture and fixtures | | 683 | 1,075 |
| Motor vehicles | | 8,958 | 26,209 |
| Capital work in progress | | (382,046) | 194,998 |
| | | 164,909 | 372,627 |

5.2 Additions in and depreciation on property, plant and equipment during the nine months ended 31 March 2015 were Rs 289.184 million and Rs 126.485 million respectively.

6 INVESTMENT PROPERTY

The investment properties are land and building held for capital appreciation and to earn rental income. At the balance sheet date, an exercise was carried out by the management to assess the fair value of investment property. Based on the exercise, management of the Company ascertained that there is no significant change in the valuation of investment property.

7 Turnovei

Turnover is net of discount & freight amounting to Rs. 126.934 million (31 March 2015: 95.752 million) for the nine months period ended 31 March 2016, as the Company's non alcoholic goods are sold on the delivered basis as per the market practices of the comparable industries.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 31 MARCH 2016

| | | Nine Mont | hs Ended 31 M | 1arch 2016 | Nine Months Ended | | |
|-----|--|--------------------|---------------|------------|-------------------|------------|--|
| 8 | COST OF SALES N | | Glass | Tops | 31 Mar 16 | 31 Mar 15 | |
| | | (Rs. '000) | (Rs. '000) | (Rs. '000) | (Rs. '000) | (Rs. '000) | |
| | | | | | | | |
| | Raw material consumed | 2,026,419 | 218,725 | 869,681 | 3,114,825 | 2,830,782 | |
| | Stores and spares consumed | 17,998 | 46,139 | 447 | 64,585 | 45,435 | |
| | Fuel and power | 131,881 | 124,669 | 19,734 | 276,284 | 259,434 | |
| | Salaries, wages and other benefits | 127,664 | 62,071 | 47,487 | 237,222 | 202,292 | |
| | Repair and maintenance | 22,730 | 31,352 | 13,559 | 67,641 | 58,679 | |
| | Other manufacturing overhead | 10,112 | 11,820 | 4,282 | 26,214 | 22,065 | |
| | Depreciation | 43,404 | 94,925 | 21,406 | 159,734 | 103,895 | |
| | *** * * | 2,380,209 | 589,701 | 976,596 | 3,946,504 | 3,522,582 | |
| | Work in process | 227 721 | | 4.047 | 241.7(0 | 246,002 | |
| | Opening stock 01 July | 337,721 | (1.445) | 4,047 | 341,768 | 346,092 | |
| | Closing stock 31 March | (304,528) | (1,445) | (10,671) | (316,644) | (367,807) | |
| | C+ | 33,193 | (1,445) | (6,624) | 25,124 | (21,715) | |
| | Cost of goods manufactured | 2,413,403 | 588,257 | 969,974 | 3,971,628 | 3,500,867 | |
| | Add: Opening stock of finished goods 01 July | | 960 | 54,827 | 99,846 | 97,583 | |
| | Less: Closing stock of finished goods 31 Marc | ch (69,833) | (132,000) | (80,348) | (282,181) | (133,063) | |
| | | (25,773) | (131,040) | (25,521) | (182,335) | (35,480) | |
| | | 2,387,630 | 457,217 | 944,452 | 3,789,293 | 3,465,386 | |
| | Less: Interdivisional transfers | (668,102) | | (305,155) | (973,257) | (961,208) | |
| | | 1,719,525 | 457,215 | 639,295 | 2,816,036 | 2,504,178 | |
| 8.1 | Raw material consumed | | | | <u>.</u> | | |
| | Opening stock of raw material 01 July | 291,053 | 14,824 | 188,240 | 494,117 | 447,332 | |
| | Purchases | 2,361,727 | 217,839 | 870,815 | 3,450,381 | 3,013,852 | |
| | | 2,652,780 | 232,664 | 1,059,055 | 3,944,498 | 3,461,184 | |
| | Less: Closing stock of raw material 31 March | (626,361) | (13,939) | (189,374) | (829,674) | (630,403) | |
| | | 2,026,419 | 218,725 | 869,681 | 3,114,825 | 2,830,782 | |
| | | | | | | | |
| | | | | r Ended | | ths Ended | |
| 9 | EARNINGS PER SHARE - BASIC AND D | ILUTED | 31 Mar 16 | 31 Mar 15 | 31 Mar 16 | 31 Mar 15 | |
| | Net profit for the period - Rupees in ('000) | | 355,714 | 266,809 | 852,366 | 812,237 | |
| | Weighted average number of shares - Number | rs | 23,053,025 | 23,053,025 | 23,053,025 | 23,053,025 | |
| | Earnings per share - Rupees | | 15.43 | 11.57 | 36.97 | 35.23 | |
| | There is no dilutive effect on the basic earning | gs per share of th | ne Company. | | | | |

10 ADDITIONAL INFORMATION ON DIVISIONS

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The detail of utilization of the Company assets by the divisions as well as related liabilities is as follows:

| | | Liquor Division | Glass Division | Tops Division | Unallocated | Total |
|---------------------|---------------|--------------------|-------------------|------------------|-------------|------------|
| | | (Rs. '000) | (Rs. '000) | (Rs. '000) | (Rs. '000) | (Rs. '000) |
| Assets | | | | | | |
| | 31 March 2016 | 7,527,892 | 816,941 | 871,236 | 23,301 | 9,239,370 |
| | 30 June 2015 | 6,928,667 | 698,561 | 808,358 | 43,873 | 8,479,459 |
| Liabilities | | | | | | |
| | 31 March 2016 | 8,904,571 | 73,924 | 159,665 | 101,210 | 9,239,370 |
| | 30 June 2015 | 793,756 | 39,862 | 132,011 | 106,074 | 1,071,703 |
| Capital expenditure | | | | | | |
| | 31 March 2016 | 113,793 | 16,578 | 34,538 | - | 164,909 |
| | 30 June 2015 | 157,848 | 186,205 | 28,574 | - | 372,627 |
| Depreciation | | | | | | |
| | 31 March 2016 | 52,202 | 95,002 | 27,157 | - | 174,360 |
| | 30 June 2015 | 67,609 | 58,127 | 33,751 | - | 159,487 |
| | | 1/1 | | | | |

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

11 FAIR VALUE OF FINANCIAL INSTRUMENTS

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Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates.

Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market 'prices used for financial assets held by the Company is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

| | | | Carrying | amount | | | Fair value | | |
|---|------|--|-----------------------|-----------------------------------|-----------|---------|------------|--------|--|
| | | | Rupees in | | | | 000' | | |
| On-balance sheet financial instruments | Note | Fair value through income statement | Loans and receivables | Other financial liabilities | Total | Level 1 | Level 2 | Total | |
| 31 December 2015 Financial assets measured at fair value Short term investments | | 80,028 | <u>-</u> | _ | 80,028 | 80,028 | <u>-</u> | 80,028 | |
| Financial assets not measured | | | | | | | | | |
| at fair value | 11.1 | | | | | | | | |
| Bank balances | | - | 2,877,168 | - | 2,877,168 | | | | |
| Term deposit receipts | | - | 31,000 | - | 31,000 | - | 31,000 | 31,000 | |
| Advances and other receivables | | - | 42,637 | - | 42,637 | | | | |
| Long term deposits | | - | 22,275 | - | 22,275 | | | | |
| Trade debts | | - | 95,598 | - | 95,598 | | | | |
| | | - | 3,068,678 | - | 3,068,678 | | | | |
| Financial liabilities not measu | red | | | | | | | | |
| at fair value | 11.1 | | | | | | | | |
| Trade and other payables | | - | 368,514 | - | 368,514 | | | | |
| Lease liabilities | | - | 8,382 | - | 8,382 | | | | |
| | | - | 376,896 | - | 376,896 | | | | |

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NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED 31 MARCH 2016

| | | | Carrying | amount | | | Fair value | |
|--|------|--|-----------------------|-----------------------------------|-------------|---------|------------|--------|
| | | | | | Rupees in ' | 000' | | |
| On-balance sheet financial instruments | Note | Fair value through income statement | Loans and receivables | Other financial liabilities | Total | Level 1 | Level 2 | Total |
| 30 June 2015 | | | | | | | | |
| Financial assets measured | | | | | | | | |
| at fair value | | | | | | | | |
| Short term investments | | 33,173 | - | - | 33,173 | 33,173 | - | 33,173 |
| Financial assets not measured | | | | | | | | |
| at fair value | 11.1 | | | | | | | |
| Bank balances | | - | 3,013,619 | - | 3,013,619 | | | |
| Trade debts | | - | 24,383 | - | 24,383 | | | |
| Long term deposits | | - | 20,473 | - | 20,473 | | | |
| Advances and other receivables | | - | 13,840 | - | 13,840 | | | |
| Term deposit receipts | | - | 10,700 | - | 10,700 | - | 10,700 | 10,700 |
| | | - | 3,083,015 | - | 3,083,015 | | | |
| Financial liabilities not measu | red | | | | | | | |
| at fair value | 11.1 | | | | | | | |
| Trade and other payables | | - | 433,434 | - | 433,434 | | | |
| Lease liabilities | | - | 1,360 | - | 1,360 | | | |
| | | - | 434,794 | | 434,794 | | | |

st excluding provision for workers' welfare fund, workers' profit participation fund, sales tax payable, federal excise duty payable, export duty payable and withholding tax payable.

^{11.1} The Company has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER ENDED 31 MARCH 2016

12 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise directors, key management personnel, major shareholders, entities over which the directors are able to exercise influence and employees' fund. Transactions and balances with the related parties for the period are as follows:

| | Nine Mor | nths Ended |
|--|-------------------------|-------------------------|
| | 31 Mar 16 (Rs. '000) | 31 Mar 15 (Rs. '000) |
| Transactions with associated companies under common directorship | | |
| Sales commission | 52,707 | 52,960 |
| Services acquired | 9,000 | 9,000 |
| Dividend paid | 59,320 | 20,212 |
| Share capital held | 91,263 | *91,263 |
| Balance payable | 25,395 | *5,840 |
| Transactions with other related parties | | |
| Contribution to staff provident fund | 2,354 | 1,629 |
| Contribution to staff pension fund | 2,509 | 2,447 |
| Remuneration of the Key Management Personal | 18,113 | 16,725 |
| Dividend paid | 30,965 | 26,915 |
| Share capital held by Directors | 62,256 | *62,256 |

^{*} Balance as at 30 June 2015

13 TAXATION

- 13.1 Tax Assessments up to and including Year 2015 have been finalized, however, the tax authorities are empowered to reopen these assessments within five years from the end of the financial year in which the returns were filed.
- 13.2 During the period, the Company was issued a show cause notice by the Assistant Commissioner Inland Revenue, LTU, Islamabad U/S 161/205 of Income Tax Ordinance 2001, in respect of tax year 2012 stating therein that the company made short deductions of with holding tax on account of payments made under various heads. In this regard, the Company submitted the detailed record to ACIR, however, the authority without providing an opportunity of being heard, the ACIR issued the Order vide dated 26th January 2016, creating demand of Rs. 51.12 million including the default surcharge thereof.

The Company has got the stay of the recovery from Islamabad High Court against this demand and an appeal has been filed before CIR (Appeals) on the ground the said demand is arbitrary, illegal & unlawful. The hearing of the case was fixed for April 19, 2016.

14 DATE OF APPROVAL

This condensed interim unaudited financial information were approved by the Board of Directors of the Company in their meeting held on 25th April, 2016. This condensed interim financial information is being signed by two directors as the chief executive officer is out of country at the time of the approval.

15 General

- Figures have been re-arranged / re-classified, wherever necessary for the purpose of comparison.
- Figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.

The annexed notes form an integral part of this condensed interim financial information.

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